

Registered Office: 8th Floor Executive Tower, Dolman City, Block IV, Clifton, Karachi. UAN : (+92-21) 111-825-262
Fax: (+92-21) 32214930 Email: info@ublfunds.com URL: www.ublfunds.com

Mir Muhammad Ali, CFA

Chief Executive Officer



UBL Fund Managers Limited, a UBL Group Company, was incorporated in 2001. The company acquired the license to undertake asset management and investment advisory services from the Securities & Exchange Commission of Pakistan (SECP) in 2002. UBL Fund Managers is also a licensed pension fund manager to manage voluntary pension schemes.

The first asset management company to be launched by a bank in Pakistan, UBL Fund Managers offers a complete range of investment solutions for corporate and individual investors in the form of mutual funds, administrative plans, pension funds and separately managed accounts (SMAs). The company offers shariah-compliant investment solutions through UBL Funds Siraj - the Islamic investment division of UBL Funds.

United Bank Limited (UBL) owns 100 percent shares of UBL Funds Managers. UBL, incorporated in the year 1959, is one of the largest private sector commercial banks in Pakistan. It was nationalized in 1974 and subsequently privatized in 2002 with handing over of 51 stakes to a consortium of Bestway Group (UK) and Abu Dhabi Group. It is represented in 10 countries worldwide through 22 offices, including those in the USA, Middle East, U.K. and Switzerland. It has a large network of over 1121 branches globally, with 17 overseas locations.

Board of Directors

Tariq Kirmani	Chairman
Ali Sameer Farooqui	Director
Muhammad Hanif Akhai	Director
Raymond H. Kotwal	Director
Saeed Iqbal	Director
Shabbir Hussain Hashmi	Director
Mir Muhammad Ali, CFA	Chief Executive Officer

Senior Management

Hasnain Raza Nensey	Chief Operating Officer
Hassan Abbas	Chief Operations Officer
S. M. Aly Osman	Head of Internal Audit, Compliance & Company Secretary
Syed Ali Turab Alvi	Head of Risk, Business & Product Development
Junaid Qamar	Head of Corporate & Institutional Investments
Ammar Valika	Head of Retail & HNW Investors
Murtaza Khokhar	Head of Marketing

Total number of funds	: 12
Assets under Management as of June-2012	: PKR 47.56 billion
Asset Manager Rating	: AM2 (Stable) by JCR-VIS (February 5, 2012)
Auditor	: BDO Ebrahim & Co, Chartered Accountants

For Year Ended June 30

Funds Under Management	Rating	Net Assets (as of June 30, 2012) - PKR millions	Returns (%) - year ended June 30										10 years (or since inception for lesser period)
			2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	
Open-End Schemes - Money Market													
UBL Liquidity Plus Fund (21-06-2009) ¹	AA+ (J)	27,969						8.69%*	10.52%	11.85%	11.37%	37.98%	
Open-End Schemes - Income													
UBL Government Securities Fund (27-07-2011) ¹	A+ (J)	4,654									12.11%*	11.24%	
United Growth & Income Fund (02-03-2006) ¹	BBB+ (J)	2,905			9.57%*	11.83%	10.10%	6.82%	9.46%	-10.38%	-12.32%	16.69%	
United Islamic Income Fund (20-10-2007) ¹	BBB- (J)	313					9.18%*	3.30%	3.78%	-4.00%	6.14%	12.37%	
UBL Savings Income Fund (14-10-2010) ¹	AA- (J)	5,555								11.90%*	12.09%	21.55%	
UBL Islamic Savings Fund (07-11-2010) ¹	AA- (J)	3,480								11.83%*	11.37%	19.85%	
Open-End Schemes - Balanced													
United Composite Islamic Fund (24-12-2006) ¹	3 Star (J)	531				14.86%	0.81%	-18.38%	16.36%	26.41%	17.75%	63.69%	
Open-End Schemes - Equity													
United Stock Advantage Fund (04-08-2006) ¹	4 Star (J)	1,392				29.73%	-4.11%	-35.26%	24.13%	35.59%	12.42%	52.37%	
Open-End Schemes - Capital Protected													
UBL Capital Protected Fund II (23-05-2010) ²	AA+ (J)								0.32%	6.77%	6.19%	13.75%	
Open-End Schemes - Fund of Funds													
UBL Principal Protected Fund I (03-02-2012) ¹	NR	413									7.56%	7.56%	
Pension Funds													
UBL Retirement Savings Fund (19-05-2010) ²	-												
Equity		67							-0.77%	26.50%	11.56%	40.04%	
Debt		101							5.60%*	11.25%	10.87%	24.14%	
Money Market		114							6.70%*	10.85%	10.35%	23.27%	
UBL Islamic Retirement Savings Fund (19-05-2010) ²	-												
Islamic Equity		55							-1.32%	31.55%	14.20%	48.25%	
Islamic Debt		57							4.78%*	8.85%	9.81%	20.19%	
Islamic Money Market		53							1.65%*	7.66%	8.89%	17.45%	

*Annualized

(J) - JCR-VIS

Trustee

¹Central Depository Company of Pakistan Limited

²MCB Financial Services Limited
